

1 August 2025

SMBC Appoints Joy Kwek as Managing Director, Head of Capital Markets & Solutions, Asia Pacific

Sumitomo Mitsui Banking Corporation (SMBC) today announced the appointment of **Joy Kwek as Managing Director, Head of Capital Markets & Solutions, Asia Pacific**, effective 1 August 2025.

In this newly created role, Joy will lead the strategic alignment of SMBC and SMBC Nikko Securities Inc. (SMBC Nikko) across the region, driving the delivery of integrated, client-centric financing solutions. Her appointment underscores the bank's commitment to strengthening its capital markets and structured solutions franchise in Asia Pacific.

Based in Singapore, Joy will report to Carsten Stoehr, Deputy Head of Asia Pacific at SMBC, and Hironori Hattori, President of SMBC Nikko Securities (Hong Kong) Limited (SMBC Nikko Hong Kong), as well as the Global Heads of Debt Capital Markets and Solutions at SMBC Nikko.

Joy brings over two decades of banking experience, and joins SMBC from Morgan Stanley, where she was Managing Director and Head of APAC Strategic Advisory Solutions. She previously held senior leadership roles at Credit Suisse, including as Director and Head of APAC Private Asset Group and Greater China Strategic Advisory.

"I am excited and honored to join SMBC at such a pivotal time in its Asia Pacific growth strategy. I look forward to partnering with our talented teams across the bank and SMBC Nikko to deliver integrated, market-leading financing solutions that unlock long-term value for our clients and support their strategic ambitions," said Joy.

Carsten Stoehr, Deputy Head of Asia Pacific at SMBC, commented: "We are delighted to welcome Joy to SMBC. Her extensive experience in capital markets, credit, derivatives, and investment banking will be invaluable in supporting SMBC's strategic priorities and delivering best-in-class solutions to our clients."

"Joy's appointment marks an important step in aligning our banking and securities capabilities across Asia Pacific. Her leadership will be instrumental in expanding our presence across public and private markets, while further strengthening our franchise and deepening client partnerships throughout the region", **Hironori Hattori, President of SMBC Nikko Hong Kong**, adds.

END

About SMBC

Headquartered in Tokyo, Sumitomo Mitsui Banking Corporation (SMBC) is a leading global financial institution and a core member of Sumitomo Mitsui Financial Group (SMBC Group). Built upon our rich Japanese heritage since 1876, we put our customers first and provide seamless access to, from and within the Asia Pacific region.

SMBC is one of the largest Japanese banks by assets, with over ¥243,825 billion in total assets and strong credit ratings across our global integrated network spanning 39 countries and territories, 15 of which are here in the region. Our regional reach extends from corporate and institutional companies to individual customers supported by our Multi-Franchise Strategy in Indonesia, India, Vietnam and the Philippines. We work closely as one SMBC Group to offer personal, corporate and investment banking services to meet the needs of our customers.

With sustainability embedded within our strategy and operations, we are committed to creating a society in which today's generation can enjoy economic prosperity and well-being and pass it on to future generations.

To learn more, visit: www.smbc.co.jp/asia

About SMBC Nikko Hong Kong

SMBC Nikko Securities (Hong Kong) Limited is a financial services company specializing in investment banking, offering expert insights and innovative solutions in Japanese equity, fixed income, global capital markets and mergers & acquisitions. Our operations are authorized and regulated by the Securities and Futures Commission.

As a subsidiary of SMBC Nikko Securities Inc. and Sumitomo Mitsui Financial Group, one of Japan's largest securities companies and one of the largest commercial banking groups in Japan respectively, we are strategically positioned to provide enhanced value to our customers in the ever-evolving Japanese financial markets.

Our commitment is to meet the diverse needs of our clients. To achieve this, we continuously strive to broaden our array of high-value financial products, services, and solutions, aiming to establish long-term partnerships built on strategic collaboration and mutual success.

To learn more, visit: <https://smbcnikko-hk.com>