(Company No. 926374-U) (Incorporated in Malaysia)

UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

(Company No. 926374-U) (Incorporated in Malaysia)

#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 1. OVERVIEW

The Pillar 3 Disclosure for financial reporting beginning 1 January 2010 is introduced under the Bank Negara Malaysia's Risk-Weighted Capital Adequacy Framework ("RWCAF"), which is the equivalent to Basel II issued by the Basel Committee on Banking Supervision (BCBS). Basel II consists of 3 Pillars as follows:

- (a) Pillar 1 outlines the minimum amount of regulatory capital that banking institutions must hold against credit, market and operational risks assumed.
- (b) Pillar 2 focuses on strengthening the supervisory review process in developing more rigorous risk management framework and techniques. The purpose is for banking institutions to implement an effective and rigorous internal capital adequacy assessment process that commensurate with the risk profile and business plans of the bank.
- (c) Pillar 3 sets out the minimum disclosure requirements of information on the risk management practices and capital adequacy of banking institution, aimed to enhance comparability amongst banking institutions.

The approaches adopted by Sumitomo Mitsui Banking Corporation Malaysia Berhad (the Bank), are shown in table below:

Risk type	Approach adopted	Capital requirement assessment
Credit	Standardised Approach	Standard risk weights
Market	Standardised Approach	Standard risk weights
Operational	Basic Indicator Approach	Fixed percentage over average gross income for a fixed number of years

#### 2. CAPITAL MANAGEMENT

The objective of the Bank's capital management policy is to maintain an adequate level of capital to support business growth strategies under an acceptable risk framework, and to meet its regulatory minimum. The Bank's capital management process includes analysis of the risk appetite and the capital requirement for the business growth and periodical monitoring of capital adequacy ratios.

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#### 3. CAPITAL MANAGEMENT FRAMEWORK

The Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk
- Operational risk

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established a Risk Management Committee (RMC), which is responsible for developing the risk management policies and assessing the implementation of risk management by the management of the Bank. The Bank has also established ALM/Risk Management Committee as one of the management committees to formulate the policies, procedures and risk limits and conduct periodical monitoring on risk exposure, risk portfolio and risk management activities.

### 4. CAPITAL ADEQUACY

(a) The capital adequacy ratios of the Bank are as follows:

	30 September 2015	31 March 2015
Core capital ratio	20.064%	15.341%
Risk-weighted capital ratio	20.685%	16.001%

The capital adequacy ratios consist of capital base and risk-weighted assets derived from balances of the Bank. The minimum regulatory capital adequacy requirement is 8.00% (March 2015: 8.00%) for the risk-weighted capital ratio.

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# 4. CAPITAL ADEQUACY (CONTINUED)

(b) The breakdown of risk-weighted assets by exposures in each major risk category are as follows:

30 September 2015				Risk-		
Exposure class		Gross exposures RM'000	Net exposures RM'000	weighted assets RM'000	Capital requirements RM'000	
(i) Credit risk						
On-balance sheet expo						
Sovereigns/ central ba		2,312,791	2,312,791	-	-	
Banks, developmen						
institutions and MD	Bs	2,422,479	2,422,479	484,496	38,760	
Corporates		4,259,256	4,259,256	3,914,944	313,195	
Other assets	-	1,116,966	1,116,966	1,116,716	89,337	
Total on-balance shee	-	10,111,492	10,111,492	5,516,156	441,292	
Off-balance sheet exp						
Credit-related exposur	_	3,256,683	3,256,683	2,353,745	188,300	
Total off-balance shee		13,368,175	13,368,175	7,869,901	629,592	
Total on and off-ba	lance sheet					
exposures	=	13,368,175	13,368,175	7,869,901	629,592	
(ii) Large exposure r requirement	isk -	-		-	<u> </u>	
(iii) Market Risk	Long position	Short position				
Interest rate risk Foreign exchange	11,736,624	11,680,334	56,290	166,327	13,306	
risk	3,531	(698)	4,229	3,531	283	
	11,740,155	11,679,636	60,519	169,858	13,589	
(iv) Operational risk			-	199,384	15,951	
Total RWA and Requirements	Capital		-	8,239,143	659,132	

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# UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

# 4. CAPITAL ADEQUACY (CONTINUED)

31 March 2015				Risk-	
Exposure class		Gross exposures RM'000	Net exposures RM'000	weighted assets RM'000	Capital requirements RM'000
(i) Credit risk					
On-balance sheet ex	<u>.</u>				
Sovereigns/ central l	banks	1,454,971	1,454,971	-	-
,	ent financial				
institutions and M	DBs	3,353,093	3,353,093	670,619	53,650
Corporates		2,791,721	2,791,721	2,591,721	207,338
Other assets	_	405,347	405,347	404,982	32,398
Total on-balance she	eet exposures	8,005,132	8,005,132	3,667,322	293,386
Off-balance sheet ex	posures:				
Credit-related expos	ure	1,687,259	1,687,259	1,094,214	87,537
Total off-balance sh	eet exposures	1,687,259	1,687,259	1,094,214	87,537
Total on and off-	balance sheet				
exposures	_	9,692,391	9,692,391	4,761,536	380,923
(ii) Large exposure requirement	risk -	-	-	-	
(iii) Market Risk	Long position	Short position			
Interest rate risk	9,105,146	9,057,316	47,830	128,248	10,260
Foreign exchange					
risk	346	(264)	610	346	28
	9,105,492	9,057,052	48,440	128,594	10,288
(iv) Operational ris	k		_	182,109	14,569
Total RWA a Requirements	nd Capital		_	5,072,239	405,780

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 5. CAPITAL STRUCTURE

The components of Tier I and Tier II Capital of the Bank are as follows:

	<b>30 September 2015</b>	31 March 2015
<u>Tier-I Capital</u>		
Paid-up ordinary share capital	1,575,000	700,000
Accumulated profit / (losses)	28,457	28,457
Statutory Reserve	49,673	49,673
Available-for-sale reserve	5	(8)
	1,653,135	778,122
Less: Deferred tax assets	-	-
Total Tier-I Capital	1,653,135	778,122
Tier-II Capital		
Collective allowance for impairment	27,686	16,751
Regulatory reserve	23,426	16,751
Tier-2 Capital	51,112	33,502
Total capital base	1,704,247	811,624

#### 6. CREDIT RISK

Credit risk is the risk of a financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Bank's exposure to credit risk arises principally from loans and advances to customers and placements with other banks.

The Bank has established Credit Committee as one of the management committees with following objectives:

- (i) To discuss, formulate, review and implement the credit policy, procedures and manuals; and
- (ii) To review, analyse and approve credit proposals by ensuring effective credit limit control and monitoring.

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

The Bank has credit policies in place and the exposure to credit risk is monitored on an ongoing basis. Normally financial guarantees given by banks, shareholders or directors of customers are obtained, and credit evaluations are required to be performed on customers requiring credit.

As at the end of the reporting period, the maximum exposure to credit risk arising from loans, advances and receivables are represented by the carrying amounts of cash and short-term funds, deposits and placements with banks and other financial institutions, and loans, advances and financing as shown in the statement of financial position.

The Bank has taken reasonable steps to ensure that loans, advances and receivables that are neither past due nor impaired are stated at its realisable values. A significant portion of these loans, advances and receivables are regular customers that have been transacting with the Bank.

The ALM/Risk Management Committee conducts periodical monitoring on credit exposure trend, asset quality by obligor grading/impaired loans, portfolio concentration analysis and credit related limits control such as single counterparty exposure limit, large loan limit, exposure to connected parties, exposure to broad property sector and exposure for financing share/unit trust.

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

#### **General Disclosure**

(a) The following table presents the gross credit exposures of financial assets of the Bank analysed by economic sector:-

	Cash and short- term funds RM'000	Deposits and placements with banks and other financial institutions RM'000	Financial Investments available-for- sale RM'000	Loans, advances and financing (*) RM'000	Statutory Deposits with BNM RM'000	Derivative Financial assets RM'000	Plant and equipment RM'000	Other assets RM'000	Total on- balance sheet exposures RM'000	Total off- balance sheet exposures RM'000	Total exposures RM'000
30 September 2015											
Agriculture	-	-	-	34,276	-	-	-	-	34,276	85,771	120,047
Mining	-	-	-	352,996	-	-	-	-	352,996	-	352,996
Manufacturing	-	-	-	1,190,826	-	38,642	-	-	1,229,468	3,007,241	4,236,709
Electricity	-	-	-	128,067	-	-	-	-	128,067	8,023	136,090
Construction	-	-	-	39,917	-	157,880	-	-	197,797	1,423,652	1,621,449
Wholesale and retail trade, and restaurants and hotel Finance, insurance and	-	-	-	353,476	-	3,175	-	-	356,651	536,372	893,023
business services	3,460,002	1,048,147	220,094	1,934,323	-	893,351	18,943	12,023	7,586,883	9,451,351	17,038,234
Transport, storage and communication	-	-	-	94,216	-	-	-	-	94,216	57,801	152,017
Rea Estate	-	-	-	113,470	-	-	-	-	113,470	246,532	360,002
Education, health and others	-			17,668	-	-	-	-	17,668	934,794	952,462
	3,460,002	1,048,147	220,094	4,259,235	-	1,093,048	18,943	12,023	10,111,492	15,751,537	25,863,029
Allowance for collective impairment	-	-	-	(27,686)	-	-	-	-	(27,686)	-	(27,686)
Other Assets not subject to credit risk	-	-	-	-	-	-	-	-	13,362	-	13,362
	3,460,002	1,048,147	220,094	4,231,549	-	1,093,048	18,943	12,023	10,097,168	15,751,537	25,848,705

<sup>(\*)</sup> Exclude allowance for collective impairment on loans, advances and financing

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# UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

General Disclosure (Continued)

funds institutions sale (*) with BNM assets equipment assets exposures exposures RM'000												
31 March 2015	50.100	20.207	20.005					20.005				
Agriculture 28,805 28,805 30,297 Mining 325,946 325,946 -	59,102 325,946	30,297		-	-	-	-		-	-	-	
Mining 325,946 325,946 325,946 325,946 325,946 724,565 - 17,646 742,211 2,153,600	2,895,811	2 153 600		_	_	- 17 646	_	,	_	_	_	_
Electricity 127,311 127,311 7,211	134,522				_	-	_	*		_	_	· ·
Construction 32,839 - 28,701 61,540 995,266	1,056,806				_	28,701	_	,		_	_	•
Wholesale and retail trade, and restaurants and hotel 177,140 - 1,150 178,290 362,386	540,676	,	,	_	-		-			_	-	Wholesale and retail trade, and restaurants
Finance, insurance and business services 4,038,925 637,033 129,654 1,102,352 - 332,753 20,253 7,315 6,268,285 6,311,663	12,579,948			7,315	20,253	332,753	-	,	129,654	637,033	4,038,925	,
Transport, storage and communication 96,646 96,646 240,245	336,891	240,245	96,646	-	-	-	-	96,646	-	-	-	1 ,
Real Estate 156,020 156,020 156,020 178,184	334,204	178,184	156,020	-	-	-	-	156,020	-	-	-	Real Estate
Education, health and others 20,078 20,078 442,656	462,734	442,656	20,078	-	-	-	-	20,078	-	-	-	,
4,038,925 627,033 129,654 2,791,702 - 380,250 20,253 7,315 8,005,132 10,721,508	18,726,640	0,721,508	8,005,132	7,315	20,253	380,250	-	2,791,702	129,654	627,033	4,038,925	
Allowance for collective impairment (16,751) (16,751) -	(16,751)	-	(16,751)	-	-	-	-	(16,751)	-	-	-	
Other Assets not subject to credit risk 7,685 -	7,685	-	7,685	-	-	-	-	-	-	-	-	
4,038,925 627,033 129,654 2,774,951 - 380,250 20,253 7,315 7,996,066 10,721,508	18,717,574	0,721,508	7,996,066	7,315	20,253	380,250	-	2,774,951	129,654	627,033	4,038,925	

<sup>(\*)</sup> Exclude allowance for collective impairment on loans, advances and financing

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

#### **General Disclosure (continued)**

(b) The following table presents the gross credit exposures of financial assets of the Bank analysed by geographical location based on where the credit risk resides:-

30 September 2015  Malaysia 3,446,063 1,048,147 220,094 3,829,017 - 1,090,360 18,943 10,067 9,662,691 15,090,575 24,753,266		Cash and short- term funds RM'000	and placements with banks and other financial institutions RM'000	Financial Investments available- for-sale RM'000	Loans, advances and financing (*) RM'000	Statutory Deposits with BNM RM'000	Derivative Financial assets RM'000	Plant and equipment RM'000	Other assets RM'00 0	Total on- balance sheet exposures RM'000	Total off- balance sheet exposures RM'000	Total exposures RM'000
Other countries 13,939 430,218 - 2,688 - 1,956 448,801 660,962 1,109,763  3,460,002 1,048,147 220,094 4,259,235 - 1,093,048 18,943 12,023 10,111,492 15,751,537 25,863,029  31 March 2015  Malaysia 3,124,045 637,033 129,654 2,427,653 - 375,419 20,253 7,186 6,721,243 10,614,454 17,335,697  Other countries 914,880 364,049 - 4,831 - 129 1,283,889 107,054 1,390,943												
3,460,002 1,048,147 220,094 4,259,235 - 1,093,048 18,943 12,023 10,111,492 15,751,537 25,863,029  31 March 2015  Malaysia 3,124,045 637,033 129,654 2,427,653 - 375,419 20,253 7,186 6,721,243 10,614,454 17,335,697  Other countries 914,880 364,049 - 4,831 - 129 1,283,889 107,054 1,390,943	Malaysia	3,446,063	1,048,147	220,094	3,829,017	-	1,090,360	18,943	10,067	9,662,691	15,090,575	24,753,266
31 March 2015  Malaysia 3,124,045 637,033 129,654 2,427,653 - 375,419 20,253 7,186 6,721,243 10,614,454 17,335,697  Other countries 914,880 364,049 - 4,831 - 129 1,283,889 107,054 1,390,943	Other countries	13,939	-	-	430,218	-	2,688	-	1,956	448,801	660,962	1,109,763
Malaysia 3,124,045 637,033 129,654 2,427,653 - 375,419 20,253 7,186 6,721,243 10,614,454 17,335,697  Other countries 914,880 364,049 - 4,831 - 129 1,283,889 107,054 1,390,943		3,460,002	1,048,147	220,094	4,259,235	-	1,093,048	18,943	12,023	10,111,492	15,751,537	25,863,029
Other countries 914,880 364,049 - 4,831 - 129 1,283,889 107,054 1,390,943	31 March 2015											
	Malaysia	3,124,045	637,033	129,654	2,427,653	-	375,419	20,253	7,186	6,721,243	10,614,454	17,335,697
4,038,925 637,033 129,654 2,791,702 - 380,250 20,253 7,315 8,005,132 10,721,508 18,726,640	Other countries	914,880	-	-	364,049	-	4,831	-	129	1,283,889	107,054	1,390,943
		4,038,925	637,033	129,654	2,791,702	-	380,250	20,253	7,315	8,005,132	10,721,508	18,726,640

<sup>(\*)</sup> Exclude allowance for collective impairment on loans, advances and financing

**Deposits** 

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

#### **General Disclosure (continued)**

(c) The following table presents the residual contractual maturity breakdown by major types of gross credit exposures for on-balance sheet exposures of financial assets. Approximately 70% of the Bank's exposures to customers is short term, having contractual maturity of one year or less:-

	Cash and short- term funds RM'000	Deposits and placements with banks and other financial institutions RM'000	Financial Investments available- for-sale RM'000	Loans, advances and financing (*) RM'000	Statutory Deposits with BNM RM'000	Derivative Financial assets RM'000	Plant and equipment RM'000	Other assets RM'000	Total on- balance sheet exposures RM'000
30 September 2015									
Up to 1 month	3,460,002	-	34,935	1,349,196	-	21,000	-	6,983	4,872,116
>1-3 months	-	848,147	-	288,688	-	54,873	-	1,429	1,193,137
>3-12 months	-	200,000	185,159	543,064	-	173,688	-	1,630	1,103,541
>1-5 years	-	-	-	2,078,287	-	843,487	18,943	1,981	2,942,698
	3,460,002	1,048,147	220,094	4,259,235	-	1,093,048	18,943	12,023	10,111,492

<sup>(\*)</sup> Exclude allowance for collective impairment on loans, advances and financing.

The residual contractual maturity for off-balance sheet exposures is not presented as the total off-balance sheet exposures do not represent future receivables since the Bank expects many of these commitments (such as undrawn credit facilities) to expire or unconditionally cancelled by the Bank without them being called or drawn upon.

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# UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

**General Disclosure (continued)** 

	Cash and short-term funds RM'000	Deposits and placements with banks and other financial institutions RM'000	Financial Investments available- for-sale RM'000	Loans, advances and financing (*) RM'000	Statutory Deposits with BNM RM'000	Derivative Financial assets RM'000	Plant and equipment RM'000	Other assets RM'000	Total on- balance sheet exposures RM'000
31 March 2015									
Up to 1 month	4,038,925	-	34,954	29,396	-	-	-	3,993	4,107,268
>1-3 months	-	637,033	94,700	19,289	-	=	-	902	751,924
>3-12 months	-	-	-	654,444	-	63,724	-	2,420	720,588
>1-5 years	-	-	-	2,088,573	-	316,526	20,253	-	2,425,352
	4,038,925	637,033	129,654	2,791,702	-	380,250	20,253	7,315	8,005,132

<sup>(\*)</sup> Exclude allowance for collective impairment on loans, advances and financing.

The residual contractual maturity for off-balance sheet exposures is not presented as the total off-balance sheet exposures do not represent future receivables since the Bank expects many of these commitments (such as undrawn credit facilities) to expire or unconditionally cancelled by the Bank without them being called or drawn upon.

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# UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

### **General Disclosure (continued)**

(d) The following table presents the collective allowance for impairment on loans, advances and financing of the Bank analysed by economic sector:-

30 September 2015 Loans, advances and	Agriculture RM'000	Mining RM'000	Manufacturing RM'000	Electricity RM'000	Construction	Wholesale and retail trade, and restaurants and hotel RM'000	Finance, insurance and business services RM'000	<b>1</b> /	Education, health and others RM'000	Real Estate RM'000	Total RM'000
financing	223	2,294	7,740	832	259	2,299	12,574	612	115	738	27,686
	223	2,294	7,740	832	259	2,299	12,574	612	115	738	27,686
31 March	Agriculture RM'000	Mining RM'000	Manufacturing RM'000	Electricity RM'000	Construction	Wholesale and retail trade, and restaurants and hotel RM'000	Finance, insurance and business services RM'000	Transport, storage and communication RM'000	Education, health and others RM'000	Real Estate RM'000	Total RM'000
2015 Loans, advances and											= =
Loans,	173 173	1,956 1,956	4,347 4,347	764 764	197 197	1,064 1,064	6,614 6,614	580 580	120 120	936 936	16,751 16,751

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# UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

### 6. CREDIT RISK (CONTINUED)

# **General Disclosure (Continued)**

(e) The following table presents the collective allowance for impairment on loans, advances and financing of the Bank analysed by geographical location based on where the credit risk resides:-

	Malaysia RM'000	Other countries RM'000	Total RM'000
30 September 2015			
Loans, advances and financing	24,890	2,796	27,686
	24,890	2,796	27,686
	Malaysia RM'000	Other countries RM'000	Total RM'000
31 March 2015			
Loans, advances and financing	14,567	2,184	16,751
	14,567	2,184	16,751

(f) Movements in collective allowance for impairment on loans, advances and financing:-

	30 September 2015 RM'000	31 March 2015 RM'000
At beginning of the financial period Allowance made during the financial period	16,751 10,935	8,283 8,468
At end of the financial period	27,686	16,751
As % of gross loans, advances and financing (net of individual allowance)	0.65%	0.60%

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

#### Disclosure for portfolios under Standardised Approach

The Bank refers to the credit ratings assigned by credit rating agencies in its calculation of credit risk-weighted assets. The following are the External Credit Assessment Institutions ("ECAI") ratings used by the Bank and are recognised by BNM in the RWCAF:

- (a) Standard & Poor's Rating Services ("S & P")
- (b) Moody's Investors Service ("Moody's")
- (c) Fitch Ratings ("Fitch")
- (d) RAM Rating Services Berhad ("RAM")
- (e) Malaysian Rating Corporation Berhad ("MARC")
- (f) Rating and Investment Information, Inc. ("R&I")

The ECAI ratings accorded to the following counterparty exposure classes are used in the calculation of risk-weighted assets for capital adequacy purposes:

- (a) Sovereigns and Central Bank
- (b) Banking Institutions
- (c) Corporates

#### Rated and Unrated Counterparties

In general, the issue rating i.e. the rating specific to the credit exposure is used. When there is no specific rating available, the credit rating assigned to the issuer or counterparty of the particular credit exposure is used. In cases where an exposure has neither an issue or issuer rating, it is deemed as unrated.

Where a counterparty or an exposure is rated by more than one ECAI, all available external ratings of the counterparty will be captured and the following rules will be observed:

- Where 2 recognised external ratings are available, the lower rating is to be applied; or
- Where 3 or more recognised external ratings are available, the lower of the highest 2 ratings will be used for the capital adequacy calculation purposes.

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

#### Disclosure for portfolios under Standardised Approach (Continued)

The following is a summary of the rules governing the assignment of risk weights and rating categories under the Standardised Approach.

#### **Sovereigns and Central Banks**

<b>Rating Category</b>	S&P	Moody's	Fitch	Risk Weight
1	AAA to AA-	Aaa to Aa3	AAA to AA-	0%
2	A+ to A-	A1 to A3	A+ to A-	20%
3	BBB+ to BBB-	Baa1 to Baa3	BBB+ to BBB-	50%
4	BB+ to B-	Ba1 to B3	BB+ to B-	100%
5	CCC+ to D	Caa1 to C	CCC+ to D	150%
Unrated				100%

#### **Banking Institutions**

Rating Category	S&P	Moody's	Fitch	RAM	MARC	R&I	Risk Weight	Risk weight (original maturity of <=6 months)	Risk weight (original maturity of <=3 months)
1	AAA to AA-	Aaa to Aa3	AAA to AA-	AAA to AA3	AAA to AA-	AAA to AA-	20%	20%	
2	A+ to A-	A1 to A3	A+ to A-	A1 to A3	A+ to A-	A+ to A-	50%	20%	
3	BBB+ to BBB-	Baa1 to Baa3	BBB+ to BBB-	BBB1 to BBB3	BBB+ to BBB-	BBB+ to BBB-	50%	20%	20%
4	BB+ to B-	Ba1 to B3	BB+ to B-	BB1 to B3	BB+ to B-	BB+ to B-	100%	50%	
5	CCC+ to D	Caa1 to C	CCC+ to D	C1 to D	C+ to D	CCC+ to C	150%	150%	
Unrated							50%	20%	

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### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

# 6. CREDIT RISK (CONTINUED)

# **Disclosure for portfolios under Standardised Approach (Continued)**

# Corporate

Rating Category	S&P	Moody's	Fitch	RAM	MARC	R&I	Risk Weight
1	AAA to AA-	Aaa to Aa3	AAA to AA-	AAA to AA3	AAA to AA-	AAA to AA-	20%
2	A+ to A-	A1 to A3	A+ to A-	A1 to A3	A+ to A-	A+ to A-	50%
3	BBB+ to BB-	Baa1 to Ba3	BBB+ to BB-	BBB1 to BB3	BBB+ to BB-	BBB+ to BB-	100%
4	B+ to D	B1 to C	B+ to D	B1 to D	B+ to D	B+ to D	150%
Unrated							100%

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#### 6. CREDIT RISK (CONTINUED)

#### Disclosure for portfolios under Standardised Approach (Continued)

(a) The following table presents the breakdown of credit exposures by risk weights of the Bank:-

•	Expos	ure after Netting and	Credit Risk Mitigat	ion —		
30 September 2015 Risk Weights	Sovereigns/ Central Banks RM'000	Banks, Development Financial Institutions and MDBs RM'000	Corporates RM'000	Other Assets RM'000	Total Exposure after Netting & Credit Risk Mitigation RM'000	Total Risk Weighted Assets RM'000
0%	2,312,791	-	-	251	2,313,042	-
20%	-	2,741,711	476,374	-	3,218,085	643,617
50%	-	997,980	223,550	-	1,221,530	610,765
100%	-	-	5,498,802	1,116,716	6,615,518	6,615,518
Total	2,312,791	3,739,691	6,198,726	1,116,967	13,368,175	7,869,900
Risk-Weighted assets by exposure	-	1,047,332	5,705,852	1,116,716	7,869,900	
Average Risk Weight	0.0%	28.0%	92.0%	100.0%	58.9%	
Deduction from capital base	-	-	-	-		

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

#### Disclosure for portfolios under Standardised Approach (Continued)

(a) The following table presents the breakdown of credit exposures by risk weights of the Bank:-

•	Expos	ure after Netting and	Credit Risk Mitigati	ion —		
31 March 2015 Risk Weights	Sovereigns/ Central Banks RM'000	Banks, Development Financial Institutions and MDBs RM'000	Corporates RM'000	Other Assets RM'000	Total Exposure after Netting & Credit Risk Mitigation RM'000	Total Risk Weighted Assets RM'000
0%	1,454,971	-	-	365	1,455,336	-
20%	-	3,944,678	273,762	-	4,218,440	843,688
50%	-	25,740	175,795	-	201,535	100,768
100%	-	-	3,412,098	404,982	3,817,080	3,817,080
Total	1,454,971	3,970,418	3,861,655	405,347	9,692,391	4,761,536
Risk-Weighted assets by exposure	-	801,806	3,554,748	404,982	4,761,536	
Average Risk Weight	0.0%	20.2%	92.1%	99.9%	49.1%	
Deduction from capital base	-	-	-	-		

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 6. CREDIT RISK (CONTINUED)

#### **Disclosure for portfolios under Standardised Approach (Continued)**

The following table presents the on and off balance sheet credit exposures, categorized according to the credit quality rating:

		Rating Categories					
	1	2	3	4	5	Unrated (*)	
30 September 2015	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	
Sovereign and							
Central Bank	2,312,791	-	-	-	-	-	
Banks, Development							
Financial							
Institutions and							
MDBs	-	2,741,711	997,980	-	-	-	
Corporates	476,374	223,550	-	-	-	5,498,802	
Other assets	-	-	-	-	-	1,116,967	

		Rating Categories					
	1	2	3	4	5	Unrated (#)	
31 March 2015	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	
Sovereign and							
Central Bank	1,454,971	-	-	-	-	-	
Banks, Development							
Financial							
Institutions and							
MDBs	-	3,944,568	25,740	-	-	-	
Corporates	273,762	175,795	_	-	-	3,412,098	
Other assets	-	-	-	-	-	405,347	

- (\*) Total cash of other assets at RM251 thousand was rated at 0% risk. The remaining balance was classified under 100% risk.
- (#) Total cash of other assets at RM365 thousand was rated at 0% risk. The remaining balance was classified under 100% risk.

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### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

# 6. CREDIT RISK (CONTINUED)

# General Disclosure for Off-Balance Sheet Exposure and Counterparty Credit Risk (CCR)

The following table presents the Bank's off-balance sheet exposure and counterparty credit risk:

		Positive Fair Value of	Credit	
	Principal	Derivative	equivalent	Risk weighted
30 September 2015	amount	Contracts	amount	assets
Description	RM'000	RM'000	RM'000	RM'000
Transaction related contingent Items	144,636		72,318	60,837
Short Term Self Liquidating trade				
related contingencies	52,192		10,438	10,438
Foreign exchange related contracts				
Less than one year	4,207,131		310,809	192,882
One year to less than five years	6,302,531		1,244,057	704,929
Five years and above	1,302,340		405,929	204,754
Interest/Profit rate related contracts				
Less than one year	12,000		51	23
One year to less than five years	522,021		19,014	14,873
Five years and above	250,998		18,201	14,436
Other commitments, such as formal			·	
standby facilities and credit lines,				
with an original maturity of over one				
year	1,947,760		973,880	964,294
Other commitments, such as formal				
standby facilities and credit lines,				
with an original maturity of up to one				
year	1,009,929		201,986	186,277
Total	15,751,538		3,256,683	2,353,743

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### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

# 6. CREDIT RISK (CONTINUED)

# General Disclosure for Off-Balance Sheet Exposure and Counterparty Credit Risk (CCR) (Continued)

		Positive Fair	G 114	
	D	Value of	Credit	D.1 .14.1
21.35 1.2015	Principal	Derivative	equivalent	Risk weighted
31 March 2015	amount	Contracts	amount	assets
Description	RM'000	RM'000	RM'000	RM'000
Transaction related contingent Items	131,972		65,986	54,505
Short Term Self Liquidating trade				
related contingencies	18,070		3,614	3,614
Foreign exchange related contracts				
Less than one year	3,666,400		134,979	67,634
One year to less than five years	4,401,367		620,932	271,771
Five years and above	602,100		184,599	58,652
Interest/Profit rate related contracts				
Less than one year	10,000		51	10
One year to less than five years	189,322		4,012	2,448
Five years and above	219,607		17,888	11,445
Other commitments, such as formal				
standby facilities and credit lines,				
with an original maturity of over one				
year	1,195,547		597,774	566,710
Other commitments, such as formal	,		ŕ	,
standby facilities and credit lines,				
with an original maturity of up to one				
year	287,123		57,425	57,425
Total	10,721,508		1,687,260	1,094,214

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

# 6. CREDIT RISK (CONTINUED)

# **Credit Risk Mitigation**

The following tables disclose the total exposure before the effect of Credit Risk Mitigation ("CRM") and the exposures covered by guarantees, credit derivatives and eligible financial collateral:

30 September 2015		Exposures	Exposures	Exposures
Group and Bank		Covered by	Covered by	Covered by
	Exposures	Guarantees	Eligible	Other
	before	/ Credit	Financial	Eligible
	CRM	Derivatives	Collateral	Collateral
Exposure Class	RM'000	RM'000	RM'000	RM'000
Credit Risk				
On-Balance Sheet Exposures				
Sovereigns/Central Banks	2,312,791	-	-	
Public Sector Entities	-	-	-	-
Banks, Development Financial Institutions				
& MDBs	3,739,691	-	-	-
Insurance Cos, Securities Firms & Fund				
Managers	1	1	-	-
Corporates	6,198,726	ı	180,213	-
Regulatory Retail	ı	ı	-	-
Residential Mortgages	ı	ı	-	-
Higher Risk Assets	1	1	-	-
Other Assets	1,116,967	ı	-	-
Specialised Financing/Investment	ı	ı	-	-
Equity Exposure	1	1	-	-
Securitisation Exposures	-	1	-	-
Defaulted Exposures	-	1	-	-
<b>Total On-Balance Sheet Exposures</b>	13,368,175	-	180,213	-
Off Balance Sheet Exposures				
OTC Derivatives	1,998,061	-	-	-
Credit Derivatives	-	-	_	
Off -Balance sheet exposures other than				
OTC derivatives or credit derivatives	1,258,622	1	-	
Defaulted Exposures	-	-	-	_
<b>Total for Off-Balance Sheet Exposures</b>	3,256,683	-	-	-
<b>Total On and Off-Balance Sheet Exposures</b>	16,624,859	-	180,213	-

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# UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

# 6. CREDIT RISK (CONTINUED)

# **Credit Risk Mitigation**

The following tables disclose the total exposure before the effect of Credit Risk Mitigation ("CRM") and the exposures covered by guarantees, credit derivatives and eligible financial collateral:

31 March 2015 Group and Bank	Exposures before CRM	Exposures Covered by Guarantees / Credit Derivatives	Exposures Covered by Eligible Financial Collateral	Exposures Covered by Other Eligible Collateral
Exposure Class	RM'000	RM'000	RM'000	RM'000
Credit Risk				
On-Balance Sheet Exposures				
Sovereigns/Central Banks	1,454,971	-	ı	ı
Public Sector Entities	-	-	-	-
Banks, Development Financial Institutions				
& MDBs	3,970,418	-	1	ı
Insurance Cos, Securities Firms & Fund				
Managers	-	-	-	-
Corporates	3,861,655	-	-	-
Regulatory Retail	-	-	-	-
Residential Mortgages	-	-	1	1
Higher Risk Assets	-	-	ı	1
Other Assets	405,347	-	-	-
Specialised Financing/Investment	-	-	1	-
Equity Exposure	1	-	-	-
Securitisation Exposures	-	-	-	-
Defaulted Exposures	1	-	-	-
Total On-Balance Sheet Exposures	9,692,391	-	-	-
Off Balance Sheet Exposures				
OTC Derivatives	962,461	-	-	-
Credit Derivatives	-	-	-	-
Off -Balance sheet exposures other than				
OTC derivatives or credit derivatives	724,798	_		
Defaulted Exposures	-	-	-	-
<b>Total for Off-Balance Sheet Exposures</b>	1,687,259	-		-
Total On and Off-Balance Sheet Exposures	11,379,650	-	-	_

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 7. MARKET RISK

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other prices that will affect the Bank's financial position or cash flows. The objective of market risk management is to manage and control market risk exposures within the predetermined limits which are in line with the risk appetite of the Bank.

The Risk Management Committee approves the Bank's market risk appetite taking account of market volatility, the range of traded products and assets classes, the business volumes and transaction sizes. Market risk appetite has remained broadly stable since 2011 and to date.

The Risk Management Committee is responsible for the setting limit at a business level. The Risk Management Committee is also responsible for policies and other standards for the control of market risk and overseeing their effective implementation. These policies cover both trading and non-trading books of the Bank.

All permanent limits are approved by the Board/ the Risk Management Committee prior to implementation. Exceptions are escalated to the Board/the Risk Management Committee.

#### **Interest rate risk management**

Interest rate risk refers to the volatility in net interest incomes as a result of changes in the levels of interest rate and shifts in the composition of the assets and liabilities. Bank's ALM/Risk Management Committee regularly reviews the interest rate outlook, assessed the vulnerability of net interest income and develops strategies to mitigate interest rate risk.

#### Foreign exchange risk management

Foreign currency exchange risk arises from exchange rate movements, which affects the profit of the Bank from its foreign exchange open positions taken from the time to time. This risk is principally managed by setting predetermined limits on open foreign exchange positions against these limits and the setting and monitoring of cut-loss mechanisms. To mitigate this risk the Bank's foreign exchange positions with customers are normally hedged with counter deals in the market and the Bank does not keep any large open currency positions. The Bank enters into foreign exchange related derivatives, namely spot and forward contracts, as part of its strategies to manage foreign currency risk.

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## 7. MARKET RISK (CONTINUED)

The following tables present the minimum disclosure on regulatory capital requirements on market risk:

30 September 2015	Long position RM'000	Short position RM'000	Risk- Weighted Assets RM'000	Minimum Capital Requirements at 8% RM'000
Interest rate risk	11,736,624	11,680,334	166,327	13,306
Foreign exchange risk	3,531	(698)	3,531	283
	11,740,155	11,679,636	169,858	13,589
31 March 2015	Long position RM'000	Short position RM'000	Risk- Weighted Assets RM'000	Minimum Capital Requirements at 8% RM'000
31 March 2015  Interest rate risk	~ <b>.</b>	position	Weighted Assets	Capital Requirements at 8%
	RM'000	position RM'000	Weighted Assets RM'000	Capital Requirements at 8% RM'000

# 8. LIQUIDITY RISK

Liquidity risk is the risk when the Bank fails to raise funds to meet the present or future demand of customers or counterparties at a reasonable cost. The potential liquidity risks of the Bank mainly include customers' premature and collective withdrawal, overdue payment of the debtors, mismatched asset-liability maturity structure and difficulties in realisation of assets.

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### 8. LIQUIDITY RISK (CONTINUED)

The primary tool used for monitoring liquidity is the Bank Negara Malaysia's Liquidity Coverage Ratio ("LCR"). The LCR measured the adequacy of high quality liquid assets to withstand acute liquidity stress scenario over 30-day horizon. It is further supplemented with the internal liquidity risk management policies set by the Board of Directors and incorporated in the Market/Liquidity Risk Management policies and procedures. These policies ensure that the liquidity surpluses are within the limit. The ALM/Risk Management Committee is responsible for the liquidity risk management. The liquidity risk management activities are carried out through active management of maturity profiles of assets and liabilities, diversification of the funding base and proactive management of Bank's customer deposits.

#### 9. INTEREST RISK

Interest rate risk is defined as the potential impact on the Bank's earnings (i.e. the net interest income) and the net assets value resulting from a change in interest rates.

Interest rate risk is managed through the Bank's ALM/RMC, which meets on a monthly basis. The committee is responsible to study the sensitivity of the net interest income against the change in interest rates and subsequently, to determine the Bank's policy on balance sheet management. The committee also monitors the impact of the change in interest rates on the net assets value.

The primary tool used for monitoring the interest rate risk impact on the earnings is the repricing gap analysis. In this analysis, the re-price dates of rate sensitive assets are compared against the re-price dates of rate sensitive liabilities. A positive gap position indicates that more assets are available to be re-priced than liabilities; hence, an increase in the interest rates will positively impact the Bank's net interest income.

In addition to matching the assets and liabilities gap, the Bank also uses interest rate derivatives (i.e. interest rate swaps) to mitigate the interest rate risk impact on the earnings.

The primary tool used to monitor the interest rate risk impact on the net assets value is the basis point value (BPV) analysis and economic value of equity (EVE) analysis. The Bank's BPV positions are monitored on daily basis against the approved BPV limits as set by the Head Office based on recommendation by ALM/RMC, whereas, the EVE is monitored and reported to ALM/RMC on a monthly basis.

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# **Interest rate risk management (continued)**

The table below details the disclosure for interest rate risk in the Banking Book, the increase or decline in earnings and equity for upward and downward rate shocks which are consistent with shocks applied in stress test for measuring interest rate risk, broken down by various currencies, where relevant:-

	Impact on Positions as at Reporting Period (100 basis points) Hike		Impact on Positions as at Reporting Period (100 basis points) Hike	
Type of Currency	Increase/ (Decline) in profit before taxation	Increase/ (Decline) in equity	Increase/ (Decline) in profit before taxation	Increase/ (Decline) in equity
	30 September 2015	30 September 2015	31 March 2015	31 March 2015
	RM'000	RM'000	RM'000	RM'000
JPY	(72)	(54)	(37)	(28)
USD	(754)	(566)	329	247
MYR	(1,536)	(1,152)	291	218

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#### 10. OPERATIONAL RISK

Operational Risk is the risk of loss resulting from inadequate or failed internal process, human behaviour and systems, or from external events. Operational risk is inherent in each of the Bank's business activities. These include breakdowns, error, business interruption and inappropriate behaviour of employees, and can potentially result in financial losses and other damage to the Bank.

Daily operational risks are managed and controlled within the individual business lines. The ALM/Risk Management Committees monitors the predetermined items to assess the trend of operational risks.

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

# 10. OPERATIONAL RISK (CONTINUED)

# The Calculation of Value Equivalent to Operational Risk-weighted Asset

The Bank currently uses Basic Indicator Approach (BIA) to calculate its value equivalent to operational risk-weighted asset as at 30 September 2015.

The following tables present the minimum disclosure on regulatory capital requirements on operational risk.

30 September 2015	Risk-Weighted Assets RM'000	Minimum Capital Requirements at 8% RM'000
Operational Risk	199,384	15,951
31 March 2015	Risk-Weighted Assets RM'000	Minimum Capital Requirements at 8% RM'000
Operational Risk	182,109	14,569

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#### UNAUDITED PILLAR 3 DISCLOSURE 30 SEPTEMBER 2015

#### CHIEF EXECUTIVE OFFICER ATTESTATION

In accordance with Bank Negara Malaysia's Risk Weighted Capital Adequacy Framework (Basel II) – Disclosure Requirements (Pillar 3), I hereby attest that to the best of my knowledge, the disclosures contained in Sumitomo Mitsui Banking Corporation Malaysia Berhad's Pillar 3 Disclosure report for the financial period ended 30 September 2015 are consistent with the manner the Bank assesses and manages its risk, accurate, complete and not misleading in any particular way.

Yoshimi Gunji Chief Executive Officer

Date: 28 October 2015