

SUMITOMO MITSUI BANKING CORPORATION MALAYSIA BERHAD

(Company No. 926374-U)

(Incorporated in Malaysia)

UNAUDITED PILLAR 3 DISCLOSURE

30 September 2016

SUMITOMO MITSUI BANKING CORPORATION MALAYSIA BERHAD
 (Company No. 926374-U)
 (Incorporated in Malaysia)

UNAUDITED PILLAR 3 DISCLOSURE
30 SEPTEMBER 2016

1. OVERVIEW

The Pillar 3 Disclosure for financial reporting beginning 1 January 2010 is introduced under the Bank Negara Malaysia's Risk-Weighted Capital Adequacy Framework ("RWCAF"), which is the equivalent to Basel II issued by the Basel Committee on Banking Supervision (BCBS). Basel II consists of 3 Pillars as follows:

- (a) Pillar 1 outlines the minimum amount of regulatory capital that banking institutions must hold against credit, market and operational risks assumed.
- (b) Pillar 2 focuses on strengthening the supervisory review process in developing more rigorous risk management framework and techniques. The purpose is for banking institutions to implement an effective and rigorous internal capital adequacy assessment process that commensurate with the risk profile and business plans of the bank.
- (c) Pillar 3 sets out the minimum disclosure requirements of information on the risk management practices and capital adequacy of banking institution, aimed to enhance comparability amongst banking institutions.

The approaches adopted by Sumitomo Mitsui Banking Corporation Malaysia Berhad (the Bank), are shown in the table below:

| Risk type | Approach adopted | Capital requirement assessment |
|------------------|--------------------------|--|
| Credit | Standardised Approach | Standard risk weights |
| Market | Standardised Approach | Standard risk weights |
| Operational | Basic Indicator Approach | Fixed percentage over average gross income for a fixed number of years |

2. CAPITAL MANAGEMENT

The objective of the Bank's capital management policy is to maintain an adequate level of capital to support business growth strategies under an acceptable risk framework, and to meet its regulatory minimum capital requirements. The Bank's capital management process includes analysis of the risk appetite and the capital requirement for the business growth and periodical monitoring of capital adequacy ratios.

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3. CAPITAL MANAGEMENT FRAMEWORK

The Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk
- Operational risk

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established a Risk Management Committee (RMC), which is responsible for developing the risk management policies and assessing the implementation of risk management by the management of the Bank. The Bank has also established ALM/Risk Management Committee as one of the management committees to formulate the policies, procedures and risk limits and conduct periodical monitoring on risk exposure, risk portfolio and risk management activities.

4. CAPITAL ADEQUACY

(a) The capital adequacy ratios of the Bank are as follows:

| | 30 September 2016 | 31 March 2016 |
|-----------------------------|------------------------------|--------------------------|
| Core capital ratio | 16.694% | 19.451% |
| Risk-weighted capital ratio | 17.651% | 20.329% |

The capital adequacy ratios consist of capital base and risk-weighted assets derived from balances of the Bank. Beginning 1 January 2016, the minimum regulatory capital adequacy requirement has been increased to include capital requirement for capital conservation buffer and countercyclical capital buffer. As at 30 September 2016, the minimum regulatory capital adequacy requirement is 8.625% (March 2016: 8.625%) for the risk-weighted capital ratio.

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4. CAPITAL ADEQUACY (CONTINUED)

(b) The breakdown of risk-weighted assets by exposures in each major risk category are as follows:

30 September 2016

| Exposure class | Gross exposures RM'000 | Net exposures RM'000 | Risk-weighted assets RM'000 | Capital requirements RM'000 |
|--|-----------------------------------|---------------------------------|--|--|
| (i) Credit risk | | | | |
| On-balance sheet exposures: | | | | |
| Sovereigns/ central banks | 4,140,260 | 4,140,260 | - | - |
| Banks, development financial institutions and MDBs | 3,258,192 | 3,258,192 | 693,514 | 55,481 |
| Corporates | 8,017,984 | 8,017,984 | 6,081,093 | 486,487 |
| Other assets | 740,608 | 740,608 | 740,120 | 59,210 |
| Total on-balance sheet exposures | 16,157,044 | 16,157,044 | 7,514,727 | 601,178 |
| Off-balance sheet exposures: | | | | |
| Credit-related exposure | 3,162,672 | 3,162,672 | 2,218,939 | 177,515 |
| Total off-balance sheet exposures | 3,162,672 | 3,162,672 | 2,218,939 | 177,515 |
| Total on and off-balance sheet exposures | 19,319,716 | 19,319,716 | 9,733,666 | 778,693 |
| (ii) Large exposure risk requirement | | | | |
| | - | - | - | - |
| (iii) Market Risk | | | | |
| | Long position | Short position | | |
| Interest rate risk | 15,990,452 | 15,933,552 | 56,900 | 191,634 |
| Foreign exchange risk | 7,139 | (66) | 7,205 | 7,139 |
| | 15,997,591 | 15,933,486 | 64,105 | 198,773 |
| (iv) Operational risk | | | 272,764 | 21,821 |
| Total RWA and Capital Requirements | | | 10,205,203 | 816,416 |

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4. CAPITAL ADEQUACY (CONTINUED)

31 March 2016

| Exposure class | Gross exposures RM'000 | Net exposures RM'000 | Risk-weighted assets RM'000 | Capital requirements RM'000 |
|--|---------------------------|-------------------------|--------------------------------|--------------------------------|
| (i) Credit risk | | | | |
| On-balance sheet exposures: | | | | |
| Sovereigns/ central banks | 2,834,231 | 2,834,231 | - | - |
| Banks, development financial institutions and MDBs | 2,341,905 | 2,341,905 | 468,381 | 37,470 |
| Corporates | 6,403,853 | 6,403,853 | 4,945,614 | 395,649 |
| Other assets | 690,783 | 690,783 | 690,413 | 55,234 |
| Total on-balance sheet exposures | 12,270,772 | 12,270,772 | 6,104,408 | 488,353 |
| Off-balance sheet exposures: | | | | |
| Credit-related exposure | 2,960,892 | 2,960,892 | 2,218,940 | 177,515 |
| Total off-balance sheet exposures | 2,960,892 | 2,960,892 | 2,218,940 | 177,515 |
| Total on and off-balance sheet exposures | 15,231,664 | 15,231,664 | 8,323,348 | 665,868 |
| (ii) Large exposure risk requirement | | | | |
| | - | - | - | - |
| (iii) Market Risk | | | | |
| | Long position | Short position | | |
| Interest rate risk | 13,110,560 | 13,039,685 | 70,876 | 190,435 |
| Foreign exchange risk | 3,463 | (49) | 3,512 | 277 |
| | 13,114,023 | 13,039,636 | 74,388 | 193,898 |
| (iv) Operational risk | | | 238,734 | 19,099 |
| Total RWA and Capital Requirements | | | 8,755,980 | 700,479 |

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5. CAPITAL STRUCTURE

The components of Tier I and Tier II Capital of the Bank are as follows:

| | 30 September 2016 | 31 March 2016 |
|-------------------------------------|------------------------------|--------------------------|
| <u>Tier-I Capital</u> | | |
| Paid-up ordinary share capital | 1,575,000 | 1,575,000 |
| Accumulated profit / (losses) | 40,929 | 40,929 |
| Statutory Reserve | 87,018 | 87,018 |
| Available-for-sale reserve | 662 | 171 |
| | 1,703,609 | 1,703,118 |
| Less: Deferred tax assets | - | - |
| Total Tier-I Capital | 1,703,609 | 1,703,118 |
| <u>Tier-II Capital</u> | | |
| Collective allowance for impairment | 56,126 | 35,223 |
| Regulatory reserve | 41,624 | 41,624 |
| Tier-2 Capital | 97,750 | 76,847 |
| Total capital base | 1,801,359 | 1,779,965 |

6. CREDIT RISK

Credit risk is the risk of a financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Bank's exposure to credit risk arises principally from loans and advances to customers and placements with other banks.

The Bank has established a Credit Committee as one of the management committees with the following objectives:

- (i) To discuss, formulate, review and implement the credit policy, procedures and manuals; and
- (ii) To review, analyse and approve credit proposals by ensuring effective credit limit control and monitoring.

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6. CREDIT RISK (CONTINUED)

The Bank has credit policies in place and the exposure to credit risk is monitored on an ongoing basis. Normally financial guarantees given by banks, shareholders or directors of customers are obtained, and credit evaluations are required to be performed on customers requiring credit.

As at the end of the reporting period, the maximum exposure to credit risk arising from loans, advances and receivables are represented by the carrying amounts of cash and short-term funds, deposits and placements with banks and other financial institutions, and loans, advances and financing as shown in the statement of financial position.

The Bank has taken reasonable steps to ensure that loans, advances and receivables that are neither past due nor impaired are stated at its realisable values. A significant portion of these loans, advances and receivables are regular customers that have been transacting with the Bank.

The ALM/Risk Management Committee conducts periodical monitoring on credit exposure trend, asset quality by obligor grading/impaired loans, portfolio concentration analysis and credit related limits control such as single counterparty exposure limit, large loan limit, exposure to connected parties, exposure to broad property sector and exposure for financing share/unit trust.

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6. CREDIT RISK (CONTINUED)

General Disclosure

(a) The following table presents the gross credit exposures of financial assets of the Bank analysed by economic sector:-

| | Cash and short-term funds | Deposits and placements with banks and other financial institutions | Financial Investments available-for-sale | Loans, advances and financing (*) | Statutory Deposits with BNM | Derivative Financial assets | Plant and equipment | Other assets | Total on-balance sheet exposures | Total off-balance sheet exposures | Total exposures |
|---|----------------------------------|--|---|--|------------------------------------|------------------------------------|----------------------------|---------------------|---|--|------------------------|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| 30 September 2016 | | | | | | | | | | | |
| Agriculture | - | - | - | 82,196 | - | - | - | - | 82,196 | 36,203 | 118,399 |
| Mining | - | - | - | 147,399 | - | - | - | - | 147,399 | - | 147,399 |
| Manufacturing | - | - | - | 2,353,147 | - | 30,694 | - | - | 2,383,841 | 2,681,108 | 5,064,949 |
| Electricity | - | - | - | 6,504 | - | - | - | - | 6,504 | 6,489 | 12,993 |
| Construction | - | - | - | 63,697 | - | 79,528 | - | - | 143,225 | 593,541 | 736,766 |
| Wholesale and retail trade, and restaurants and hotel | - | - | - | 917,156 | - | 1,009 | - | - | 918,165 | 981,471 | 1,899,636 |
| Finance, insurance and business services | 5,365,164 | 1,574,273 | 442,121 | 3,981,078 | 2,844 | 605,958 | 16,467 | 21,119 | 12,009,024 | 15,103,799 | 27,112,823 |
| Transport, storage and communication | - | - | - | 320,448 | - | - | - | - | 320,448 | 16,032 | 336,480 |
| Rea Estate | - | - | - | 130,989 | - | - | - | - | 130,989 | 214,048 | 345,037 |
| Education, health and others | - | - | - | 15,253 | - | - | - | - | 15,253 | 528,712 | 543,965 |
| | 5,365,164 | 1,574,273 | 442,121 | 8,017,867 | 2,844 | 717,189 | 16,467 | 21,119 | 16,157,044 | 20,161,403 | 36,318,447 |
| Allowance for collective impairment | - | - | - | (56,126) | - | - | - | - | (56,126) | - | (56,126) |
| Other Assets not subject to credit risk | - | - | - | - | - | - | - | - | 10,287 | - | 10,287 |
| | 5,365,164 | 1,574,273 | 442,121 | 7,961,741 | 2,844 | 717,189 | 16,467 | 21,119 | 16,111,205 | 20,161,403 | 36,272,608 |

(*) Exclude allowance for collective impairment on loans, advances and financing

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6. CREDIT RISK (CONTINUED)

General Disclosure (Continued)

| | Cash and short-term funds RM'000 | Deposits and placements with banks and other financial institutions RM'000 | Financial Investments available-for-sale RM'000 | Loans, advances and financing (*) RM'000 | Statutory Deposits with BNM RM'000 | Derivative Financial assets RM'000 | Plant and equipment RM'000 | Other assets RM'000 | Total on-balance sheet exposures RM'000 | Total off-balance sheet exposures RM'000 | Total exposures RM'000 |
|---|-------------------------------------|---|--|---|---------------------------------------|---------------------------------------|-------------------------------|------------------------|--|---|---------------------------|
| 31 March 2016 | | | | | | | | | | | |
| Agriculture | - | - | - | 80,473 | - | - | - | - | 80,473 | 31,704 | 112,177 |
| Mining | - | - | - | 316,054 | - | - | - | - | 316,054 | - | 316,054 |
| Manufacturing | - | - | - | 1,726,457 | - | 51,781 | - | - | 1,778,238 | 2,818,129 | 4,596,367 |
| Electricity | - | - | - | 126,680 | - | - | - | - | 126,680 | 6,634 | 133,314 |
| Construction | - | - | - | 24,868 | - | 57,837 | - | - | 82,705 | 1,667,095 | 1,749,800 |
| Wholesale and retail trade, and restaurants and hotel | - | - | - | 714,835 | - | 7,785 | - | - | 722,620 | 715,176 | 1,437,796 |
| Finance, insurance and business services | 4,800,811 | 187,530 | 160,975 | 2,934,749 | - | 551,676 | 17,840 | 30,707 | 8,684,288 | 10,589,628 | 19,273,916 |
| Transport, storage and communication | - | - | - | 303,446 | - | - | - | - | 303,446 | 57,801 | 361,247 |
| Real Estate | - | - | - | 159,403 | - | - | - | - | 159,403 | 179,026 | 338,429 |
| Education, health and others | - | - | - | 16,865 | - | - | - | - | 16,865 | 823,753 | 840,618 |
| | 4,800,811 | 187,530 | 160,975 | 6,403,830 | - | 669,079 | 17,840 | 30,707 | 12,270,772 | 16,888,946 | 29,159,718 |
| Allowance for collective impairment | - | - | - | (35,223) | - | - | - | - | (35,223) | - | (35,223) |
| Other Assets not subject to credit risk | - | - | - | - | - | - | - | - | 9,188 | - | 9,188 |
| | 4,800,811 | 187,530 | 160,975 | 6,368,607 | - | 669,079 | 17,840 | 30,707 | 12,244,737 | 16,888,946 | 29,133,683 |

(*) Exclude allowance for collective impairment on loans, advances and financing

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6. CREDIT RISK (CONTINUED)

General Disclosure (continued)

(b) The following table presents the gross credit exposures of financial assets of the Bank analysed by geographical location based on where the credit risk resides:-

| | Cash and short-term funds RM'000 | Deposits and placements with banks and other financial institutions RM'000 | Financial Investments available-for-sale RM'000 | Loans, advances and financing (*) RM'000 | Statutory Deposits with BNM RM'000 | Derivative Financial assets RM'000 | Plant and equipment RM'000 | Other assets RM'000 | Total on-balance sheet exposures RM'000 | Total off-balance sheet exposures RM'000 | Total exposures RM'000 |
|--------------------------|-------------------------------------|---|--|---|---------------------------------------|---------------------------------------|-------------------------------|------------------------|--|---|---------------------------|
| 30 September 2016 | | | | | | | | | | | |
| Malaysia | 5,195,527 | 1,574,273 | 442,121 | 7,840,001 | 2,844 | 716,106 | 16,467 | 20,957 | 15,808,296 | 11,700,644 | 27,508,940 |
| Other countries | 169,637 | - | - | 177,866 | - | 1,083 | - | 162 | 348,748 | 8,460,759 | 8,809,507 |
| | <u>5,365,164</u> | <u>1,574,273</u> | <u>442,121</u> | <u>8,017,867</u> | <u>2,844</u> | <u>717,189</u> | <u>16,467</u> | <u>21,119</u> | <u>16,157,044</u> | <u>20,161,403</u> | <u>36,318,447</u> |
| 31 March 2016 | | | | | | | | | | | |
| Malaysia | 4,731,366 | 187,530 | 160,975 | 6,176,810 | - | 666,180 | 17,840 | 30,705 | 11,971,406 | 14,363,844 | 26,335,250 |
| Other countries | 69,445 | - | - | 227,020 | - | 2,899 | - | 2 | 299,366 | 2,525,102 | 2,824,468 |
| | <u>4,800,811</u> | <u>187,530</u> | <u>160,975</u> | <u>6,403,830</u> | <u>-</u> | <u>669,079</u> | <u>17,840</u> | <u>30,707</u> | <u>12,270,772</u> | <u>16,888,946</u> | <u>29,159,718</u> |

(*) Exclude allowance for collective impairment on loans, advances and financing

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6. CREDIT RISK (CONTINUED)

General Disclosure (continued)

(c) The following table presents the residual contractual maturity breakdown by major types of gross credit exposures for on-balance sheet exposures of financial assets. Approximately 68.15% of the Bank's exposures to customers is short term, having contractual maturity of one year or less:-

| | Cash and short-term funds | Deposits and placements with banks and other financial institutions | Financial Investments available-for-sale | Loans, advances and financing (*) | Statutory Deposits with BNM | Derivative Financial assets | Plant and equipment | Other assets | Total on-balance sheet exposures |
|--------------------------|----------------------------------|--|---|--|------------------------------------|------------------------------------|----------------------------|---------------------|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| 30 September 2016 | | | | | | | | | |
| Up to 1 month | 5,365,164 | - | - | 2,402,332 | 2,844 | 31,936 | - | 2,943 | 7,805,219 |
| >1-3 months | - | 1,234,273 | - | 484,848 | - | 20,382 | - | - | 1,739,503 |
| >3-12 months | - | 340,000 | 442,121 | 525,528 | - | 158,788 | - | - | 1,466,437 |
| >1-5 years | - | - | - | 4,605,159 | - | 506,083 | 16,467 | 18,176 | 5,145,885 |
| | <u>5,365,164</u> | <u>1,574,273</u> | <u>442,121</u> | <u>8,017,867</u> | <u>2,844</u> | <u>717,189</u> | <u>16,467</u> | <u>21,119</u> | <u>16,157,044</u> |

(*) Exclude allowance for collective impairment on loans, advances and financing.

The residual contractual maturity for off-balance sheet exposures is not presented as the total off-balance sheet exposures do not represent future receivables since the Bank expects many of these commitments (such as undrawn credit facilities) to expire or unconditionally cancelled by the Bank without them being called or drawn upon.

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6. CREDIT RISK (CONTINUED)

General Disclosure (continued)

| | Cash and short-term funds RM'000 | Deposits and placements with banks and other financial institutions RM'000 | Financial Investments available- for-sale RM'000 | Loans, advances and financing (* RM'000 | Statutory Deposits with BNM RM'000 | Derivative Financial assets RM'000 | Plant and equipment RM'000 | Other assets RM'000 | Total on- balance sheet exposures RM'000 |
|----------------------|---|---|---|--|---|---|---|------------------------------------|---|
| 31 March 2016 | | | | | | | | | |
| Up to 1 month | 4,800,811 | - | - | 1,893,601 | - | 20,794 | - | 3,444 | 6,718,650 |
| >1-3 months | - | 187,530 | - | 314,842 | - | 25,992 | - | - | 528,364 |
| >3-12 months | - | - | 160,975 | 376,249 | - | 38,102 | - | 484 | 575,810 |
| >1-5 years | - | - | - | 3,819,138 | - | 584,191 | 17,840 | 26,779 | 4,447,948 |
| | <u>4,800,811</u> | <u>187,530</u> | <u>160,975</u> | <u>6,403,830</u> | <u>-</u> | <u>669,079</u> | <u>17,840</u> | <u>30,707</u> | <u>12,270,772</u> |

(*) Exclude allowance for collective impairment on loans, advances and financing.

The residual contractual maturity for off-balance sheet exposures is not presented as the total off-balance sheet exposures do not represent future receivables since the Bank expects many of these commitments (such as undrawn credit facilities) to expire or unconditionally cancelled by the Bank without them being called or drawn upon.

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6. CREDIT RISK (CONTINUED)

General Disclosure (continued)

(d) The following table presents the collective allowance for impairment on loans, advances and financing of the Bank analysed by economic sector:-

| | Agriculture RM'000 | Mining RM'000 | Manufacturing RM'000 | Electricity RM'000 | Construction | Wholesale and retail trade, and restaurants and hotel RM'000 | Finance, insurance and business services RM'000 | Transport, storage and communication RM'000 | Education, health and others RM'000 | Real Estate RM'000 | Total RM'000 |
|-------------------------------------|-----------------------|------------------|-------------------------|-----------------------|--------------|---|--|--|--|--------------------------|-----------------|
| 30 September 2016 | | | | | | | | | | | |
| Loans, advances and financing | 575 | 1,032 | 16,472 | 46 | 446 | 6,420 | 27,868 | 2,243 | 107 | 917 | 56,126 |
| | 575 | 1,032 | 16,472 | 46 | 446 | 6,420 | 27,868 | 2,243 | 107 | 917 | 56,126 |
| | | | | | | | | | | | |
| | Agriculture RM'000 | Mining RM'000 | Manufacturing RM'000 | Electricity RM'000 | Construction | Wholesale and retail trade, and restaurants and hotel RM'000 | Finance, insurance and business services RM'000 | Transport, storage and communication RM'000 | Education, health and others RM'000 | Real Estate RM'000 | Total RM'000 |
| 31 March 2016 | | | | | | | | | | | |
| Loans, advances and financing | 443 | 1,738 | 9,496 | 697 | 137 | 3,932 | 16,141 | 1,669 | 93 | 877 | 35,223 |
| | 443 | 1,738 | 9,496 | 697 | 137 | 3,932 | 16,141 | 1,669 | 93 | 877 | 35,223 |

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6. CREDIT RISK (CONTINUED)

General Disclosure (Continued)

(e) The following table presents the collective allowance for impairment on loans, advances and financing of the Bank analysed by geographical location based on where the credit risk resides:-

| | Malaysia RM'000 | Other countries RM'000 | Total RM'000 |
|-------------------------------|----------------------------|---------------------------------------|-------------------------|
| 30 September 2016 | | | |
| Loans, advances and financing | 54,881 | 1,245 | 56,126 |
| | 54,881 | 1,245 | 56,126 |

| | Malaysia RM'000 | Other countries RM'000 | Total RM'000 |
|-------------------------------|----------------------------|---------------------------------------|-------------------------|
| 31 March 2016 | | | |
| Loans, advances and financing | 33,973 | 1,250 | 35,223 |
| | 33,973 | 1,250 | 35,223 |

(f) Movements in collective allowance for impairment on loans, advances and financing:-

| | 30 September 2016 RM'000 | 31 March 2016 RM'000 |
|---|---|-------------------------------------|
| At beginning of the financial period | 35,223 | 16,751 |
| Allowance made during the financial period | 20,903 | 18,472 |
| At end of the financial period | 56,126 | 35,223 |
| As % of gross loans, advances and financing (net of individual allowance) | 0.70% | 0.55% |

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6. CREDIT RISK (CONTINUED)

Disclosure for portfolios under Standardised Approach

The Bank refers to the credit ratings assigned by credit rating agencies in its calculation of credit risk-weighted assets. The following are the External Credit Assessment Institutions ("ECAI") ratings used by the Bank and are recognised by BNM in the RWCAF:

- (a) Standard & Poor's Rating Services ("S & P")
- (b) Moody's Investors Service ("Moody's")
- (c) Fitch Ratings ("Fitch")
- (d) RAM Rating Services Berhad ("RAM")
- (e) Malaysian Rating Corporation Berhad ("MARC")
- (f) Rating and Investment Information, Inc. ("R&I")

The ECAI ratings accorded to the following counterparty exposure classes are used in the calculation of risk-weighted assets for capital adequacy purposes:

- (a) Sovereigns and Central Bank
- (b) Banking Institutions
- (c) Corporates

Rated and Unrated Counterparties

In general, the issue rating i.e. the rating specific to the credit exposure is used. When there is no specific rating available, the credit rating assigned to the issuer or counterparty of the particular credit exposure is used. In cases where an exposure has neither an issue or issuer rating, it is deemed as unrated.

Where a counterparty or an exposure is rated by more than one ECAI, all available external ratings of the counterparty will be captured and the following rules will be observed:

- Where 2 recognised external ratings are available, the lower rating is to be applied; or
- Where 3 or more recognised external ratings are available, the lower of the highest 2 ratings will be used for the capital adequacy calculation purposes.

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6. CREDIT RISK (CONTINUED)

Disclosure for portfolios under Standardised Approach (Continued)

The following is a summary of the rules governing the assignment of risk weights and rating categories under the Standardised Approach.

Sovereigns and Central Banks

| Rating Category | S&P | Moody's | Fitch | Risk Weight |
|-----------------|--------------|--------------|--------------|-------------|
| 1 | AAA to AA- | Aaa to Aa3 | AAA to AA- | 0% |
| 2 | A+ to A- | A1 to A3 | A+ to A- | 20% |
| 3 | BBB+ to BBB- | Baa1 to Baa3 | BBB+ to BBB- | 50% |
| 4 | BB+ to B- | Ba1 to B3 | BB+ to B- | 100% |
| 5 | CCC+ to D | Caa1 to C | CCC+ to D | 150% |
| Unrated | | | | 100% |

Banking Institutions

| Rating Category | S&P | Moody's | Fitch | RAM | MARC | R&I | Risk Weight | Risk weight (original maturity of <=6 months) | Risk weight (original maturity of <=3 months) |
|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|---|---|
| 1 | AAA to AA- | Aaa to Aa3 | AAA to AA- | AAA to AA3 | AAA to AA- | AAA to AA- | 20% | 20% | 20% |
| 2 | A+ to A- | A1 to A3 | A+ to A- | A1 to A3 | A+ to A- | A+ to A- | 50% | 20% | |
| 3 | BBB+ to BBB- | Baa1 to Baa3 | BBB+ to BBB- | BBB1 to BBB3 | BBB+ to BBB- | BBB+ to BBB- | 50% | 20% | |
| 4 | BB+ to B- | Ba1 to B3 | BB+ to B- | BB1 to B3 | BB+ to B- | BB+ to B- | 100% | 50% | |
| 5 | CCC+ to D | Caa1 to C | CCC+ to D | C1 to D | C+ to D | CCC+ to C | 150% | 150% | |
| Unrated | | | | | | | 50% | 20% | |

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6. CREDIT RISK (CONTINUED)

Disclosure for portfolios under Standardised Approach (Continued)

Corporate

| Rating Category | S&P | Moody's | Fitch | RAM | MARC | R&I | Risk Weight |
|------------------------|----------------|----------------|--------------|-------------|-------------|----------------|--------------------|
| 1 | AAA to AA- | Aaa to Aa3 | AAA to AA- | AAA to AA3 | AAA to AA- | AAA to AA- | 20% |
| 2 | A+ to A- | A1 to A3 | A+ to A- | A1 to A3 | A+ to A- | A+ to A- | 50% |
| 3 | BBB+ to BB- | Baa1 to Ba3 | BBB+ to BB- | BBB1 to BB3 | BBB+ to BB- | BBB+ to BB- | 100% |
| 4 | B+ to D | B1 to C | B+ to D | B1 to D | B+ to D | B+ to D | 150% |
| Unrated | | | | | | | 100% |

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6. CREDIT RISK (CONTINUED)

Disclosure for portfolios under Standardised Approach (Continued)

(a) The following table presents the breakdown of credit exposures by risk weights of the Bank:-

| 30 September 2016 | ← Exposure after Netting and Credit Risk Mitigation → | | | | Total Exposure after Netting & Credit Risk Mitigation RM'000 | Total Risk Weighted Assets RM'000 |
|-------------------------------------|---|--|----------------------|------------------------|--|---|
| | Sovereigns/ Central Banks RM'000 | Banks, Development Financial Institutions and MDBs RM'000 | Corporates RM'000 | Other Assets RM'000 | | |
| Risk Weights | | | | | | |
| 0% | 4,140,260 | - | 1,841,909 | 486 | 5,982,655 | - |
| 20% | - | 3,479,395 | 298,743 | - | 3,778,138 | 755,628 |
| 50% | - | 856,944 | 304,827 | - | 1,161,771 | 580,887 |
| 100% | - | - | 7,657,031 | 740,121 | 8,397,152 | 8,397,152 |
| Total | 4,140,260 | 4,336,339 | 10,102,510 | 740,607 | 19,319,716 | 9,733,666 |
| Risk-Weighted assets by exposure | - | 1,124,352 | 7,869,194 | 740,121 | 9,733,666 | |
| Average Risk Weight | 0.0% | 25.9% | 77.9% | 99.9% | 50.4% | |
| Deduction from capital base | - | - | - | - | - | |

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6. CREDIT RISK (CONTINUED)

Disclosure for portfolios under Standardised Approach (Continued)

(a) The following table presents the breakdown of credit exposures by risk weights of the Bank:-

| 31 March 2016 | ← Exposure after Netting and Credit Risk Mitigation → | | | | Total Exposure after Netting & Credit Risk Mitigation | Total Risk Weighted Assets |
|-------------------------------------|---|--|------------|--------------|--|-------------------------------|
| | Sovereigns/ Central Banks | Banks, Development Financial Institutions and MDBs | Corporates | Other Assets | | |
| Risk Weights | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| 0% | 2,834,231 | - | 1,310,512 | 370 | 4,145,113 | - |
| 20% | - | 2,517,606 | 257,929 | - | 2,775,535 | 555,107 |
| 50% | - | 791,394 | 294,159 | - | 1,085,553 | 542,778 |
| 100% | - | - | 6,535,049 | 690,413 | 7,225,463 | 7,225,463 |
| Total | 2,834,231 | 3,309,000 | 8,397,649 | 690,783 | 15,231,664 | 8,323,348 |
| Risk-Weighted assets by exposure | - | 898,218 | 6,733,714 | 690,413 | 8,323,347 | |
| Average Risk Weight | 0.0% | 27.2% | 80.2% | 99.9% | 54.6% | |
| Deduction from capital base | - | - | - | - | | |

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6. CREDIT RISK (CONTINUED)

Disclosure for portfolios under Standardised Approach (Continued)

The following table presents the on and off balance sheet credit exposures, categorized according to the credit quality rating:

| | Rating Categories | | | | | |
|--|-------------------|-----------|---------|--------|--------|-------------|
| | 1 (^) | 2 | 3 | 4 | 5 | Unrated (*) |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| 30 September 2016 | | | | | | |
| Sovereign and Central Bank | 4,140,260 | - | - | - | - | - |
| Banks, Development Financial Institutions and MDBs | - | 3,479,395 | 856,944 | - | - | - |
| Corporates | 2,140,652 | 304,827 | - | - | - | 7,657,031 |
| Other assets | - | - | - | - | - | 740,607 |

| | Rating Categories | | | | | |
|--|-------------------|-----------|---------|--------|--------|-------------|
| | 1 | 2 | 3 | 4 | 5 | Unrated (#) |
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| 31 March 2016 | | | | | | |
| Sovereign and Central Bank | 2,834,231 | - | - | - | - | - |
| Banks, Development Financial Institutions and MDBs | - | 2,517,606 | 791,394 | - | - | - |
| Corporates | 1,568,441 | 294,159 | - | - | - | 6,535,049 |
| Other assets | - | - | - | - | - | 690,783 |

(*) Total cash of other assets at RM486 thousand was rated at 0% risk. The remaining balance was classified under 100% risk.

(^) Total cash collateral of RM1,842 thousand was rated at 0% risk under corporates.

(#) Total cash of other assets at RM370 thousand was rated at 0% risk. The remaining balance was classified under 100% risk.

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6. CREDIT RISK (CONTINUED)

General Disclosure for Off-Balance Sheet Exposure and Counterparty Credit Risk (CCR)

The following table presents the Bank's off-balance sheet exposure and counterparty credit risk:

| 30 September 2016 Description | Principal amount RM'000 | Positive Fair Value of Derivative Contracts RM'000 | Credit equivalent amount RM'000 | Risk weighted assets RM'000 |
|--|--|---|--|--|
| Transaction related contingent Items | 216,240 | | 108,120 | 96,639 |
| Short Term Self Liquidating trade related contingencies | 50,701 | | 10,140 | 10,140 |
| Foreign exchange related contracts | | | | |
| Less than one year | 7,684,272 | | 319,169 | 197,213 |
| One year to less than five years | 7,156,386 | | 1,032,338 | 571,026 |
| Five years and above | 1,327,267 | | 372,627 | 180,525 |
| Interest/Profit rate related contracts | | | | |
| Less than one year | 74,041 | | 319 | 206 |
| One year to less than five years | 471,783 | | 19,451 | 15,157 |
| Five years and above | 216,443 | | 14,907 | 12,201 |
| Other commitments, such as formal standby facilities and credit lines, with an original maturity of over one year | 2,309,156 | | 1,154,578 | 1,121,439 |
| Other commitments, such as formal standby facilities and credit lines, with an original maturity of up to one year | 655,115 | | 131,023 | 114,194 |
| Total | 20,161,404 | | 3,162,672 | 2,318,740 |

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6. CREDIT RISK (CONTINUED)

General Disclosure for Off-Balance Sheet Exposure and Counterparty Credit Risk (CCR) (Continued)

| 31 March 2016 Description | Principal amount RM'000 | Positive Fair Value of Derivative Contracts RM'000 | Credit equivalent amount RM'000 | Risk weighted assets RM'000 |
|--|--|---|--|--|
| Transaction related contingent Items | 172,497 | | 86,249 | 74,767 |
| Short Term Self Liquidating trade related contingencies | 38,413 | | 7,683 | 7,683 |
| Foreign exchange related contracts | | | | |
| Less than one year | 4,573,626 | | 250,552 | 159,320 |
| One year to less than five years | 7,236,524 | | 1,050,360 | 595,096 |
| Five years and above | 1,392,619 | | 353,301 | 189,110 |
| Interest/Profit rate related contracts | | | | |
| Less than one year | 33,118 | | 164 | 124 |
| One year to less than five years | 448,648 | | 17,604 | 13,606 |
| Five years and above | 213,904 | | 16,610 | 13,402 |
| Other commitments, such as formal standby facilities and credit lines, with an original maturity of over one year | 2,074,829 | | 1,037,415 | 1,037,415 |
| Other commitments, such as formal standby facilities and credit lines, with an original maturity of up to one year | 704,768 | | 140,954 | 128,417 |
| Total | 16,888,946 | | 2,960,892 | 2,218,940 |

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6. CREDIT RISK (CONTINUED)

Credit Risk Mitigation

The following tables disclose the total exposure before the effect of Credit Risk Mitigation ("CRM") and the exposures covered by guarantees, credit derivatives and eligible financial collateral:

| 30 September 2016 Group and Bank | Exposures before CRM RM'000 | Exposures Covered by Guarantees / Credit Derivatives RM'000 | Exposures Covered by Eligible Financial Collateral RM'000 | Exposures Covered by Other Eligible Collateral RM'000 |
|--|--------------------------------------|--|--|--|
| Exposure Class | | | | |
| Credit Risk | | | | |
| <u>On-Balance Sheet Exposures</u> | | | | |
| Sovereigns/Central Banks | 4,140,260 | - | - | - |
| Public Sector Entities | - | - | - | - |
| Banks, Development Financial Institutions & MDBs | 3,258,193 | - | - | - |
| Insurance Cos, Securities Firms & Fund Managers | - | - | - | - |
| Corporates | 8,017,984 | - | 1,841,908 | - |
| Regulatory Retail | - | - | - | - |
| Residential Mortgages | - | - | - | - |
| Higher Risk Assets | - | - | - | - |
| Other Assets | 740,607 | - | - | - |
| Specialised Financing/Investment | - | - | - | - |
| Equity Exposure | - | - | - | - |
| Securitisation Exposures | - | - | - | - |
| Defaulted Exposures | - | - | - | - |
| Total On-Balance Sheet Exposures | 16,157,044 | - | 1,841,908 | - |
| <u>Off Balance Sheet Exposures</u> | | | | |
| OTC Derivatives | 1,473,214 | - | - | - |
| Credit Derivatives | - | - | - | - |
| Off -Balance sheet exposures other than OTC derivatives or credit derivatives | 1,689,458 | - | - | - |
| Defaulted Exposures | - | - | - | - |
| Total for Off-Balance Sheet Exposures | 3,162,672 | - | - | - |
| Total On and Off-Balance Sheet Exposures | 19,319,716 | - | 1,841,908 | - |

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6. CREDIT RISK (CONTINUED)

Credit Risk Mitigation

The following tables disclose the total exposure before the effect of Credit Risk Mitigation ("CRM") and the exposures covered by guarantees, credit derivatives and eligible financial collateral:

| 31 March 2016 Group and Bank | Exposures before CRM RM'000 | Exposures Covered by Guarantees / Credit Derivatives RM'000 | Exposures Covered by Eligible Financial Collateral RM'000 | Exposures Covered by Other Eligible Collateral RM'000 |
|--|--------------------------------------|--|--|--|
| Exposure Class | | | | |
| Credit Risk | | | | |
| <u>On-Balance Sheet Exposures</u> | | | | |
| Sovereigns/Central Banks | 2,834,231 | - | - | - |
| Public Sector Entities | - | - | - | - |
| Banks, Development Financial Institutions & MDBs | 3,309,000 | - | - | - |
| Insurance Cos, Securities Firms & Fund Managers | - | - | - | - |
| Corporates | 8,397,649 | - | 1,310,511 | - |
| Regulatory Retail | - | - | - | - |
| Residential Mortgages | - | - | - | - |
| Higher Risk Assets | - | - | - | - |
| Other Assets | 690,783 | - | - | - |
| Specialised Financing/Investment | - | - | - | - |
| Equity Exposure | - | - | - | - |
| Securitisation Exposures | - | - | - | - |
| Defaulted Exposures | - | - | - | - |
| Total On-Balance Sheet Exposures | 15,231,663 | - | 1,310,511 | - |
| <u>Off Balance Sheet Exposures</u> | | | | |
| OTC Derivatives | 1,688,592 | - | - | - |
| Credit Derivatives | - | - | - | - |
| Off -Balance sheet exposures other than OTC derivatives or credit derivatives | 1,272,299 | - | - | - |
| Defaulted Exposures | - | - | - | - |
| Total for Off-Balance Sheet Exposures | 2,960,891 | - | - | - |
| Total On and Off-Balance Sheet Exposures | 18,192,554 | - | 1,310,511 | - |

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7. MARKET RISK

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and other prices that will affect the Bank's financial position or cash flows due to the revaluation of financial instruments categorized as trading items. The objective of market risk management is to manage and control market risk exposures within the predetermined limits which are in line with the risk appetite of the Bank.

The Risk Management Committee approves the Bank's market risk appetite taking account of market volatility, the range of traded products and assets classes, the business volumes and transaction sizes. Market risk appetite has remained broadly stable since 2011 and to date.

The Risk Management Committee is responsible for the setting limit at a business level. The Risk Management Committee is also responsible for policies and other standards for the control of market risk and overseeing their effective implementation. These policies cover both trading and non-trading books of the Bank.

All permanent limits are approved by the Board/ the Risk Management Committee prior to implementation. Exceptions are escalated to the Board/the Risk Management Committee.

Interest rate risk management

Interest rate risk in market risk management refers to the changes in the present values of fixed income securities in the trading book and derivative instrument such as interest rate swap, currency swap and forward exchange rate contracts, as a result of changes in the levels of market interest rates. Bank's ALM/Risk Management Committee regularly reviews the interest rate outlook, assessed the vulnerability of present values of the trading book items and develops strategies to mitigate interest rate risk.

Foreign exchange risk management

Foreign currency exchange risk arises from exchange rate movements, which affects the profit of the Bank from its foreign exchange open positions taken from time to time. This risk is principally managed by setting predetermined limits on open foreign exchange positions against these limits and the setting and monitoring of cut-loss mechanisms. To mitigate this risk the Bank's foreign exchange positions with customers are normally hedged with counter deals in the market and the Bank does not keep any large open currency positions. The Bank enters into foreign exchange related derivatives, namely spot and forward contracts, as part of its strategies to manage foreign currency risk.

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7. MARKET RISK (CONTINUED)

The following tables present the minimum disclosure on regulatory capital requirements on market risk:

| 30 September 2016 | Long position RM'000 | Short position RM'000 | Risk- Weighted Assets RM'000 | Minimum Capital Requirements at 8% RM'000 |
|--------------------------|---------------------------------|--------------------------------------|---|--|
| Interest rate risk | 15,990,452 | 15,933,552 | 191,634 | 15,331 |
| Foreign exchange risk | 7,139 | (66) | 7,139 | 571 |
| | <u>15,997,591</u> | <u>15,933,486</u> | <u>198,773</u> | <u>15,902</u> |

| 31 March 2016 | Long position RM'000 | Short position RM'000 | Risk- Weighted Assets RM'000 | Minimum Capital Requirements at 8% RM'000 |
|-----------------------|---------------------------------|--------------------------------------|---|--|
| Interest rate risk | 13,110,560 | 13,039,685 | 190,435 | 15,235 |
| Foreign exchange risk | 3,463 | (49) | 3,463 | 277 |
| | <u>13,114,023</u> | <u>13,039,636</u> | <u>193,898</u> | <u>15,512</u> |

8. LIQUIDITY RISK

Liquidity risk is the risk when the Bank fails to raise funds to meet the present or future demand of customers or counterparties at a reasonable cost. The potential liquidity risks of the Bank mainly include customers' premature and collective withdrawal, overdue payment of the debtors, mismatched asset-liability maturity structure and difficulties in realisation of assets.

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8. LIQUIDITY RISK (CONTINUED)

The primary tool used for monitoring liquidity is the Bank Negara Malaysia's Liquidity Coverage Ratio ("LCR"). The LCR measured the adequacy of high quality liquid assets to withstand acute liquidity stress scenario over 30-day horizon. It is further supplemented with the internal liquidity risk management policies set by the Board of Directors and incorporated in the Market/Liquidity Risk Management policies and procedures. These policies ensure that the liquidity surpluses are within the limit. The ALM/Risk Management Committee is responsible for the liquidity risk management. The liquidity risk management activities are carried out through active management of maturity profiles of assets and liabilities, diversification of the funding base and proactive management of the Bank's customer deposits.

9. INTEREST RATE RISK IN BANKING BOOK

Interest rate risk is defined as the potential impact on the Bank's earnings (i.e. the net interest income) and the net assets value resulting from a change in interest rates.

Interest rate risk in banking book is managed through the Bank's ALM/RMC, which meets on a monthly basis. The committee is responsible to study the sensitivity of the net interest income against the change in interest rates and subsequently, to determine the Bank's policy on balance sheet management. The committee also monitors the impact of the change in interest rates on the net assets value.

The primary tool used for monitoring the interest rate risk impact on the earnings is the re-pricing gap analysis. In this analysis, the re-price dates of rate sensitive assets are compared against the re-price dates of rate sensitive liabilities. A positive gap position indicates that more assets are available to be re-priced than liabilities; hence, an increase in the interest rates will positively impact the Bank's net interest income.

In addition to matching the assets and liabilities gap, the Bank also uses interest rate derivatives (i.e. interest rate swaps) to mitigate the interest rate risk impact on the earnings.

The primary tool used to monitor the interest rate risk impact on the net assets value is the basis point value (BPV) analysis and economic value of equity (EVE) analysis. The Bank's BPV positions are monitored on daily basis against the approved BPV limits as set by the Head Office based on recommendation by ALM/RMC, whereas, the EVE is monitored and reported to ALM/RMC on a monthly basis.

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The table below details the disclosure for interest rate risk in the Banking Book, the increase or decline in earnings and equity for upward and downward rate shocks which are consistent with shocks applied in stress test for measuring interest rate risk, broken down by various currencies, where relevant:-

| Type of Currency | Impact on Positions as at Reporting Period (100 basis points) Hike | | Impact on Positions as at Reporting Period (100 basis points) Hike | |
|---------------------|--|-------------------------------------|--|-------------------------------------|
| | Increase/ (Decline) in profit before taxation | Increase/ (Decline) in equity | Increase/ (Decline) in profit before taxation | Increase/ (Decline) in equity |
| | 30 September 2016 | 30 September 2016 | 31 March 2016 | 31 March 2016 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| JPY | 152 | 116 | (98) | (74) |
| USD | 784 | 596 | (932) | (708) |
| MYR | 153 | 116 | 356 | 271 |

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10. OPERATIONAL RISK

Operational Risk is the risk of loss resulting from inadequate or failed internal process, human behaviour and systems, or from external events. Operational risk is inherent in each of the Bank's business activities. These include breakdowns, error, business interruption and inappropriate behaviour of employees, and can potentially result in financial losses and other damage to the Bank.

Daily operational risks are managed and controlled within the individual business lines. The ALM/Risk Management Committees monitors the predetermined items to assess the trend of operational risks.

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10. OPERATIONAL RISK (CONTINUED)

The Calculation of Value Equivalent to Operational Risk-weighted Asset

The Bank currently uses Basic Indicator Approach (BIA) to calculate its value equivalent to operational risk-weighted asset as at 30 September 2016.

The following tables present the minimum disclosure on regulatory capital requirements on operational risk.

| 30 September 2016 | Risk-Weighted Assets RM'000 | Minimum Capital Requirements at 8% RM'000 |
|--------------------------|--|--|
| Operational Risk | 272,764 | 21,821 |

| 31 March 2016 | Risk-Weighted Assets RM'000 | Minimum Capital Requirements at 8% RM'000 |
|----------------------|--|--|
| Operational Risk | 238,734 | 19,099 |

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CHIEF EXECUTIVE OFFICER ATTESTATION

In accordance with Bank Negara Malaysia's Risk Weighted Capital Adequacy Framework (Basel II) – Disclosure Requirements (Pillar 3), I hereby attest that to the best of my knowledge, the disclosures contained in Sumitomo Mitsui Banking Corporation Malaysia Berhad's Pillar 3 Disclosure report for the financial period ended 30 September 2016 are consistent with the manner the Bank assesses and manages its risk, accurate, complete and not misleading in any particular way.

Yoshimi Gunji
Chief Executive Officer

Date: 27 October 2016