Organizational Revision of SMBC

TOKYO, October 31, 2011 --- Sumitomo Mitsui Banking Corporation (SMBC, President: Takeshi Kunibe) announced today the establishment of "South China Department."

South China Department, established in Hong Kong under the supervision of Planning Department, Corporate Banking Unit & Middle Market Banking Unit, will further enhance our ability to capture the active business flows and opportunities in the South China Economic Zone, including Hong Kong, and respond quickly and flexibly to our Japanese clients' needs.

(End)

Consumer Banking Unit **New Organization of SMBC** Planning Dept., Consumer Banking Unit Consumer Compliance Dept. (As of October 31, 2011) Marketing Dept. Next W-ing Project Dept. Consumer Facilitating Financing Dept. Retail Human Resources Dept. Financial Consulting Dept. Financial Consulting R&D Dept. Consumer Loan Dept. Mass Retail Dept. Credit Dept., Consumer Banking Unit **Internal Audit Unit** rnal Audit Dept. Middle Market Banking Unit redit Review Dept. Small and Medium Enterprises Marketing Dept. Private Advisory Dept. Private Advisory Business Dept. Corporate Staff Unit Small Enterprises Credit Portfolio Administration Dept. Corporate Employees Business Dept.

Defined Contribution Dept. Credit Dept. I, Middle Market Banking Unit Credit Monitoring Dept. rporate Planning Dept. Credit Dept. II, Middle Market Banking Unit Financial Research Dept. Credit Monitoring Dept. Transaction Business Planning Dept. nancial Accounting Dept. anning Dept., Corporate Banking Unit & Middle Market Banking Unit Equity Portfolio Management Dept. bsidiaries & Affiliates Dept. Middle Market Facilitating Financing Dept. South China Dept. T Business Strategy Planning Dept. Global Advisory Dept. uman Resources Dept. Corporate Banking Unit Training Institute Counseling Dept. Credit Dept., Corporate Banking Unit Diversity and Inclusion Dept nan Resources Developr Customer Relations Dept. **International Banking Unit** Planning Dept., International Banking Unit IT & Business Administration Planning Dept. Asia Pacific Training Dept. Board of Management Shareholders' Global Business Strategy Dept. Directors Committee Meeting Planning Dept., Americas Division Credit Dept., Americas Division Risk Management Unit Risk Management Dept., Americas Division Compliance Dept., Americas Division ntative Offices in Asia Pacific Divisio rporate Risk Management Dept. Operational Risk Management Dept. Risk Management Systems Dept. Credit Dept., Europe Division edit & Investment Planning Dept. Risk Management Dept., Europe Division Credit Portfolio Management Dept. Planning Dept., Asia Pacific Division Asia Credit Dept., International Banking Unit Credit Management Dept., International Banking Unit Corporate Auditors/ Environment Analysis Dept., International Banking Unit **Board of Corporate Auditors** Compliance Unit eral Affairs Dept. Treasury Unit Antimonopoly Law Monitoring Dept. Office of Corporate Auditors Financial Products Compliance Dept. International Treasury Dept. Financial Crime Prevention Dept. International Compliance Dept. Trading Dept. Legal Dept. Treasury Marketing Dept. Investment Banking Unit Corporate Services Unit Planning Dept., Investment Banking Unit Securities Business Planning Dept Strategic Products Dept. Operations Planning Dept. Syndication Dept. Operations Support Dept. Structured Finance Dept. rporate Research Dept. Shipping Finance Dept. redit Administration Dept. Environmental Products Dept. Real Estate Finance Dept. Credit Business Dept. M&A Advisory Services Dept Merchant Banking Dept. Financial Products Dept.

Securities Direct Sales Dept. Structured Finance Credit Dept. Trust Business Operations Dept. Stock Execution Dept. ncial Products Marketing Dept. Settlement Finance Unit Global Transaction Banking Dept. Global Securities Business Dept.

Consumer Banking Unit Planning Dept., Consumer Banking Unit Block Consumer Business Office Former Organization of SMBC Marketing Dept. Next W-ing Project Dept. Consumer Facilitating Financing Dept. Retail Human Resources Dept. Financial Consulting Dept. Financial Consulting R&D Dept. Consumer Loan Dept. Mass Retail Dept. Credit Dept., Consumer Banking Unit **Internal Audit Unit** rnal Audit Dept. Middle Market Banking Unit redit Review Dept. Small and Medium Enterprises Marketing Dept. Private Advisory Dept. Private Advisory Business Dept. Small Enterprises Credit Portfolio Administration Dept. Corporate Staff Unit Corporate Employees Business Dept. Defined Contribution Dept. Credit Dept. I, Middle Market Banking Unit Credit Monitoring Dept. rporate Planning Dept. Credit Dept. II, Middle Market Banking Unit Financial Research Dept. Credit Monitoring Dept. Transaction Business Planning Dept. nancial Accounting Dept. nning Dept., Corporate Banking Unit & Middle Market Banking Unit Equity Portfolio Management Dept. bsidiaries & Affiliates Dept. Middle Market Facilitating Financing Dept. T Business Strategy Planning Dept. Global Advisory Dept. uman Resources Dept. Corporate Banking Unit Training Institute Counseling Dept. Diversity and Inclusion Dept Customer Relations Dept. International Banking Unit Planning Dept., International Banking Unit IT & Business Administration Planning Dept. Asia Pacific Training Dept. Board of Management Shareholders' Global Business Strategy Dept. Directors Committee Meeting Planning Dept., Americas Division Credit Dept., Americas Division Risk Management Unit Risk Management Dept., Americas Division Compliance Dept., Americas Division ntative Offices in Asia Pacific Division rporate Risk Management Dept. Operational Risk Management Dept. Risk Management Systems Dept. Credit Dept., Europe Division edit & Investment Planning Dept. Risk Management Dept., Europe Division Credit Portfolio Management Dept. Planning Dept., Asia Pacific Division Asia Credit Dept., International Banking Unit Credit Management Dept., International Banking Unit Corporate Auditors/ Environment Analysis Dept., International Banking Unit **Board of Corporate Auditors** Compliance Unit neral Affairs Dept. Treasury Unit Antimonopoly Law Monitoring Dept. Office of Corporate Auditors Financial Products Compliance Dept. International Treasury Dept. Financial Crime Prevention Dept. International Compliance Dept. Trading Dept. Legal Dept. Treasury Marketing Dept. Investment Banking Unit Corporate Services Unit Planning Dept., Investment Banking Unit Securities Business Planning Dept Strategic Products Dept. Operations Planning Dept. Syndication Dept. Operations Support Dept. Structured Finance Dept. rporate Research Dept. Shipping Finance Dept. Environmental Products Dept. Real Estate Finance Dept. Credit Business Dept. M&A Advisory Services Dept. Merchant Banking Dept. Financial Products Dept. Securities Direct Sales Dept. Structured Finance Credit Dept. Trust Business Operations Dept. Stock Execution Dept. ancial Products Marketing Dept. Settlement Finance Unit Global Transaction Banking Dept. Global Securities Business Dept.