

## <u>Sumitomo Mitsui Financial Group Announces</u> <u>Revision of Earnings Forecast of</u> <u>a Consolidated Subsidiary (Kansai Urban Banking Corporation)</u>

TOKYO, March 29, 2013 --- Sumitomo Mitsui Financial Group, Inc. ("SMFG") hereby announces that Kansai Urban Banking Corporation, a consolidated subsidiary of SMFG, has revised its earnings forecast for the fiscal year ended March 31, 2013, published on November 14, 2012 (see Appendix).



## Notice regarding Revision of Earnings Forecast

OSAKA, March 29, 2013 --- Kansai Urban Banking Corporation ("KUBC") hereby announces that it has revised its earnings forecast published on November 14, 2012, taking into consideration the recent trends in its business results, etc., as follows:

1. Revision of earnings forecast on consolidated basis for fiscal 2012 (from April 1, 2012, to March 31, 2013)

(JPY million, except percentages and per share amount					
	Ordinary Profit (Loss)	Net Income (Loss)	Net Income (Loss) per Share		
Previous forecast (A)	¥ 10,000	¥ 5,500	¥ 5.37		
Revised forecast (B)	4,800	(6,800)	(11.35)		
Difference (B – A)	(5,200)	(12,300)			
Percentage change (%)	(52.0)	-			
(Ref.) fiscal 2011	10,500	6,272	6.41		

2. Revision of earnings forecast on non-consolidated basis for fiscal 2012 (from April 1, 2012, to March 31, 2013)

(JPY million, except percentages and per share amounts					
	Ordinary Profit (Loss)	Net Income (Loss)	Net Income (Loss) per Share		
Previous forecast (A)	¥ 8,000	¥ 5,000	¥ 4.69		
Revised forecast (B)	2,000	(7,500)	(12.31)		
Difference (B – A)	(6,000)	(12,500)			
Percentage change (%)	(75.0)	-			
(Ref.) fiscal 2011	8,143	5,337	5.14		

- 3. Reasons for the revision
  - (i) Non-consolidated basis

KUBC expects its core banking profit on a non-consolidated basis in fiscal 2012 to be JPY 26.0 billion, as expected in the previous forecast, due mainly to contribution from sales of investment products as well as result of continued efforts to contain expenses.

On the other hand, taking into consideration the forthcoming termination of the "Act concerning Temporary Measures to Facilitate Financing for SMEs, etc. (Finance Facilitation Act)", while KUBC's measures in regard to the financing facilitation will not change at all, KUBC has revised the assessment of loans in a more conservative way in order to ensure stable earnings in the future. As a result, the total credit cost is expected to be JPY 23.5 billion, JPY 7.0 billion above the previous forecast, and ordinary profit is expected to be JPY 2.0 billion, JPY 6.0 billion below the previous forecast.

Also, because the inclusion of the deferred tax asset into the amount of the core capital will be

restricted under the new Basel Capital Accord (Basel III) to be introduced from March 2014, KUBC plans to promote the release of deferred tax assets for the purpose of improving the quality of capital. As a result, KUBC expects a net loss of JPY 7.5 billion, JPY 12.5 billion below the previous forecast.

(ii) Consolidated basis

The ordinary profit for fiscal 2012 is expected to be JPY 4.8 billion, JPY 5.2 billion below the previous forecast, and net income is expected to be a net loss of JPY 6.8 billion, JPY 12.3 billion below the previous forecast. These changes are mainly due to the revision of the earnings forecast on a non-consolidated basis.

Dividend for common shares for fiscal 2012 will be JPY 3.0 per share as year end dividend, as was announced on November 14, 2012.

Also, in order to strengthen the capital base, "Notice regarding Acquisition and Cancellation of Treasury Shares (First Series Class A Preferred Shares and Second Series Class A Preferred Shares) and Issuance of Preferred Shares through Third-Party Allotment," and "Formulation of Medium-term Business Plan" for the period from fiscal 2013 to fiscal 2015 have been announced separately today.

(Reference 1)	) Earnings forecast or	a non-consolidated	basis (for fiscal 2012)
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(JPY million, except percentages)

	Previous forecast	Revised forecast		D.00
	(i)	Actual Results for the period from April to December	(ii)	Difference (ii) – (i)
Core Banking Profit	26,000	20,177	26,000	-
Ordinary Profit	8,000	9,759	2,000	(6,000)
Net Income	5,000	7,005	(7,500)	(12,500)

Total Credit Cost	(16,500)	(8,417)	(23,500)	(7,000)
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Capital Adequacy Ratio Approximately 9% 9.40%	Approximately 8%	
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(Reference 2) Earnings forecast on a consolidated basis (for fiscal 2012)

(JPY million, except percentages)

	Previous forecast		Revised forecast	Difference
	(i)	Actual Results for the period from April to December	(ii)	(ii) – (i)
Ordinary Profit	¥ 10,000	12,146	¥ 4,800	¥ (5,200)
Net Income	5,500	7,867	(6,800)	(12,300)

Capital Adequacy Ratio	Approximately 9%	9.43%	Approximately 8%	

The forecasts presented in this material are based on the currently available information. Please note that actual business results may vary due to various factors.